



**FIRST
WORLDWIDE
NETWORK**



150 Countries – 125 Franchisee – Italian Division – 285 Cities – 1.400 People

www.fwngroup.com



The Motivational Network



Incentive & Rebate Benefits!

Netting Payment System



Top Members Free Conference



Active Member Sales visit

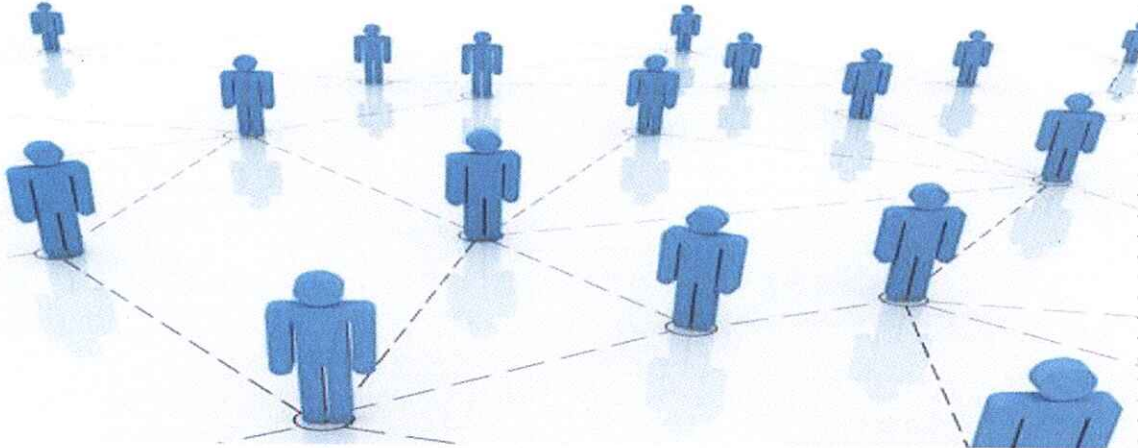
Area Sales campaign organization

One Brand Event Participation

Tracking & Tracing Common Platform

QUESTIONS & ANSWERS

Marketing



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Is it possible to use FWN Network Logo on local business card, e-mails and bannels? Yes all the official FWN Members are authorized to broadcast FWN Logo



Asset

How many Members per Nation are joined in FWN Network? From 1 to 4 depending from the Nation dimension and the quality of the Membership in use



Procedures

Are FWN Network communications supervised? Yes, all messages are stored under FWN server for quality supervision, disputed solution, rates and procedure support

FWN charge any fix Fee? Depending from the Nation, the quality of the Membership and the goal. Active Members use to compensate the Monthly Fee that become normally at 0 cost

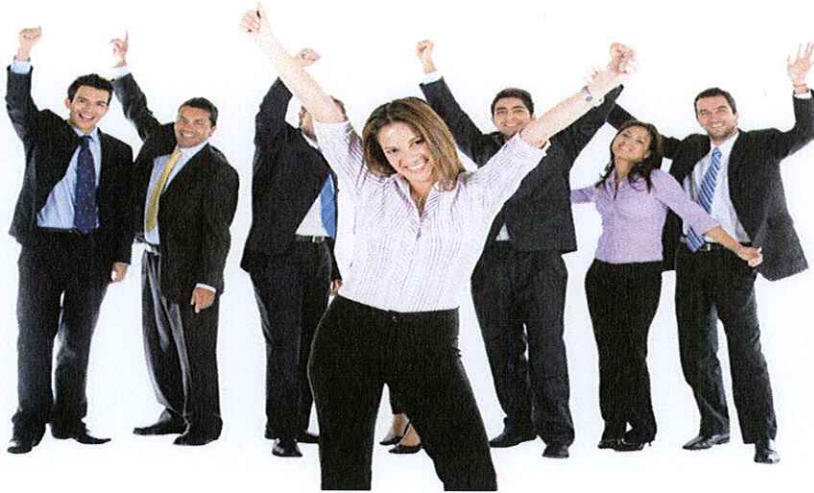
How much is the FWN transaction Royalty? From 10% to 20% of the freight Profit-Good part of it is transformed in Incentive Refund for the more Active Members

What is and how works FWN Netting System? Netting is the Network compensation bank- By one singular payment per month general Network SOA should be settled. SOP Credit term is 30 day- This means relevant bank charges saving

FWN has got credit recover procedure? Credit is guaranteed? Yes, by SOP- If all procedures were well executed credit is guaranteed by the Network Organization

How is Freight P/Shared? Master PPD House CCT 40/40/20, Master CCT House CCT 30/50/20 and Master PPD House PPD 90/0/10

Motivational Program



What is the meaning of “The Motivational Network”? It means that in FWN more business is generated, more you get in terms of Refunds and services

When and how Incentive & Rebate are allocated? Each end of the month by statistical results



FWN Network has got Membership categories? Yes, Top Active, Top Handling, Active and Handling- Each Category has got different and growing benefits



How many Conference per year are organized? Normally one/two per year; Regional Member, Top Active and Top Handling are normally invited Free of charge

Where and when FWN Conferences are organized? FWN use to propose the Region (by rotation), Members the date and the Location (by survey)

Operation



FWN has got contract rate with carriers? Not yet, but is available to support local negotiation until that Members Area buying power is sufficient to get corporative contract rates

How Sales visit and sales campaign are organized? Every year to support Top Active sales and Top Handling sales leads

Please visit our web site www.fwngroup.com and contact us for any further information – Enjoy your Conference!



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